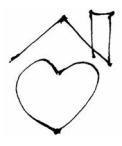
**FINANCIAL STATEMENTS** 



# CALVARY WOMEN'S SERVICES, INC.

FOR THE YEAR ENDED SEPTEMBER 30, 2014 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2013

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Calvary Women's Services, Inc. Washington, D.C.

We have audited the accompanying financial statements of Calvary Women's Services, Inc. (Calvary), which comprise the statement of financial position as of September 30, 2014, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Calvary as of September 30, 2014, and the change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

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# **Report on Summarized Comparative Information**

We have previously audited Calvary's 2013 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 11, 2013. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2013, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Gelman Rozenberg & Freedman

January 14, 2015

#### STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2014 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2013

#### ASSETS

		2014		2013
CURRENT ASSETS Cash and cash equivalents Restricted cash Pledges receivable, current portion Grants receivable (Note 3) Other receivable	\$	929,434 7,411 82,307 63,797 400	\$	741,295 4,530 57,426 64,048
Prepaid expenses Deposits	_	16,929	-	15,497 15,169
Total current assets	_	1,100,278	-	897,965
FIXED ASSETS Land Building and improvements Furniture and equipment (Note 5)	_	284,220 2,951,596 113,045	_	284,220 2,949,471 <u>113,144</u>
Less: Accumulated depreciation and amortization		3,348,861 (176,772)		3,346,835 (83,330)
Net fixed assets	-	3,172,089	-	3,263,505
OTHER ASSETS Pledges receivable, net of current portion	-	5,000	-	
TOTAL ASSETS	\$	4,277,367	\$	4,161,470
	*	.,,		
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES Current portion of long-term debt (Note 2) Accounts payable and accrued liabilities Accrued salaries and related benefits Client deposits	\$	66,097 20,715 23,333 7,292	\$	52,509 18,586 19,802 <u>4,415</u>
Total current liabilities	_	117,437	_	95,312
LONG-TERM LIABILITIES Long-term debt, net of current portion (Note 2)		1,199,025		1,472,317
Total liabilities	_	1,316,462	-	1,567,629
NET ASSETS Unrestricted Temporarily restricted (Note 4)	_	2,893,082 <u>67,823</u>	_	2,543,909 49,932
Total net assets	_	2,960,905	_	2,593,841
TOTAL LIABILITIES AND NET ASSETS	\$	4,277,367	\$_	4,161,470

# STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED SEPTEMBER 30, 2014 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2013

				2014				2013
		Temporarily						
		Unrestricted		Restricted		Total		Total
REVENUE								
Contributions and grants	\$	894,040	\$	353,450	\$	1,247,490	\$	1,072,422
Government grants (Note 3)	Ŧ	829,432	Ŧ	_	Ŧ	829,432	Ŧ	813,088
Contributed services and		120 604				100 604		467.067
materials (Note 5) Interest income		139,604 365		-		139,604 365		167,067 290
Miscellaneous revenue		581		-		581		3,667
Net assets released from		001				001		0,001
donor restrictions (Note 4)	-	335,559	-	(335,559)		-		
Total revenue	_	2,199,581	_	17,891		<u>2,217,472</u>	_	2,056,534
EXPENSES								
Program Services:								
Calvary Transitional Housing		1,005,522		-		1,005,522		889,774
Sister Circle		44,729		-		44,729		33,375
Pathways	-	411,629	-			411,629	_	382,141
Total program								
services	_	1,461,880	_			1,461,880	_	1,305,290
Supporting Services:								
Management and General		35,367		-		35,367		38,152
Fundraising	_	353,161	_			353,161	_	291,052
Total supporting services		388,528		_		388,528		329,204
301 11003	-	000,020	-			000,020	-	020,204
Total expenses	-	1,850,408	-			1,850,408	_	1,634,494
Change in net assets		349,173		17,891		367,064		422,040
Net assets at beginning of year	-	2,543,909	-	49,932		<u>2,593,841</u>	_	2,171,801
NET ASSETS AT END OF YEAR	\$_	2,893,082	\$_	67,823	\$	<u>2,960,905</u>	\$	2,593,841

#### STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2014 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2013

				2014
	Program Services			
	Calvary Transitional Housing	Sister Circle	Pathways	Total Program Services
Salaries Payroll taxes and benefits Professional fees Donated facilities and services (Note 6) Donated goods and meals (Note 6) Depreciation and amortization Events Supplies Rent Building maintenance Utilities Conference and training Telephone Postage and delivery Printing Insurance Equipment and maintenance Client necessities Job training and life skills Volunteer search Interest expense (Note 2)	\$ 502,532 89,117 42,101 15,432 64,433 69,409 - 31,594 - 25,179 32,054 - 5,310 13 126 15,787 10,280 11,411 9,372 1,417 35,835	\$ 32,134 5,699 - - - - 580 - 810 - - 23 35 119 - 3,136 230 - - -	<pre>\$ 198,509 35,203 17,169 7,786 27,748 18,061 - 15,074 - 12,996 18,256 - 3,079 12 51 9,098 4,605 805 4,005 564 20,547</pre>	\$ 733,175 130,019 59,270 23,218 92,181 87,470 - 47,248 - 38,985 50,310 - 8,389 48 212 25,004 14,885 15,352 13,607 1,981 56,382
Miscellaneous Allocation of overhead expenses	- 44,120	- 1,963	- 18,061	- 64,144
TOTAL	\$ 1,005,522	\$ 44,729	\$ 411,629	\$ 1,461,880

 							2013
 Sup	porting Servic	es					
agement General	Fundraising		Total upporting Services	Tota	al Expenses	E	Total xpenses
\$ 26,764 4,746 32,330 23,455 - 1,881 - 871 25 2,373 1,115 5,848 186 495 598 2,998 851 - - 395	\$ 170,798 30,289 4,508 750 - 4,702 64,030 1,480 - 1,400 2,670 395 457 18,617 24,829 1,337 7,009 - -	\$	197,562 35,035 36,838 24,205 - 6,583 64,030 2,351 25 3,773 3,785 6,243 643 19,112 25,427 4,335 7,860 - - 395	\$	$\begin{array}{c} 930,737\\ 165,054\\ 96,108\\ 47,423\\ 92,181\\ 94,053\\ 64,030\\ 49,599\\ 25\\ 42,758\\ 54,095\\ 6,243\\ 9,032\\ 19,160\\ 25,639\\ 29,339\\ 22,745\\ 15,352\\ 13,607\\ 2,376\end{array}$	\$	818,850 130,026 62,095 71,475 95,592 82,186 56,869 53,022 21,637 28,919 41,851 6,918 8,438 9,631 14,398 29,371 16,701 13,577 2,623 1,480
1,198 8,878 (79,640)	3,017 1,377 15,496		4,215 10,255 (64,144)		60,597 10,255 -		61,101 7,734 -
\$ 35,367	\$ 353,161	\$	388,528	\$	1,850,408	\$	1,634,494

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED SEPTEMBER 30, 2014 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2013

		2014		2013	
CASH FLOWS FROM OPERATING ACTIVITIES					
Change in net assets	\$	367,064	\$	422,040	
Adjustments to reconcile change in net assets to net cash provided by operating activities:					
Depreciation and amortization Donated property and equipment Gain on sale of fixed assets		94,053 - -		82,186 (1,500) (1,776)	
(Increase) decrease in: Pledges receivable Grants receivable Other receivable Prepaid expenses Deposits		(29,881) 251 (400) (1,432) 15,169		16,502 28,142 45,770 (9,011) 3,240	
Increase (decrease) in: Accounts payable and accrued liabilities Accrued salaries and related benefits Client deposits		2,129 3,531 <u>2,877</u>		(132,797) 2,330 1,095	
Net cash provided by operating activities		453,361		456,221	
CASH FLOWS FROM INVESTING ACTIVITIES					
Purchase of fixed assets	_	(2,637)		(190,264)	
Net cash used by investing activities		(2,637)		(190,264)	
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from issuance of long-term debt Principal payments on long-term debt		- (259,704)		63,093 (23,973)	
Net cash (used) provided by financing activities		(259,704)	_	39,120	
Net increase in cash and cash equivalents		191,020		305,077	
Cash and cash equivalents at beginning of year, including restricted cash		745,825		<u>440,748</u>	
CASH AND CASH EQUIVALENTS AT END OF YEAR, INCLUDING RESTRICTED CASH	\$	936,845	\$	745,825	
SUPPLEMENTAL INFORMATION					
Interest Paid	\$	60,597	\$	61,101	

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

Calvary Women's Services, Inc. (Calvary) was incorporated in September 1983, as a District of Columbia not-for-profit corporation, to provide short-term and long-term housing for women who are homeless in Washington, D.C. Calvary offers personalized case management, life skills and education opportunities, health and wellness services, on-site therapy, and daily addiction recovery meetings. Through its housing programs and comprehensive services, Calvary carries out its mission to offer "a safe, caring place for tonight; support, hope and change for tomorrow."

Calvary's three housing programs include:

**Calvary Transitional Housing Program** (*formerly Calvary Women's Shelter*) assists women in moving out of homelessness and into stable housing. Women also take positive steps toward independence, including: addressing mental and physical health needs, maintaining recovery from addiction, healing from trauma and violence they have experienced, and securing income through employment or benefits.

**Sister Circle** is a permanent housing program. This program offers long-term support and independent housing to women in recovery from substance addiction, many of whom struggle with serious medical conditions, including HIV/AIDS and cancer. In addition to making support services available, Sister Circle provides a close-knit community of peer support as the women continue to develop their life skills.

**Pathways** is a transitional housing program that offers stability and support to chronically homeless women who struggle with mental illness. This unique program, that reaches out to some of the most vulnerable members of our community, focuses on building women's individual skills and creating community among its residents.

Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958, *Not-for-Profit Entities*.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with Calvary's financial statements for the year ended September 30, 2013, from which the summarized information was derived.

Cash and cash equivalents -

Calvary considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000. At times during the year, Calvary maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

#### Restricted cash -

Calvary maintains a separate cash account for cash held on behalf of its clients. These funds are exclusively for the clients and are not available to pay Calvary's expenses. Deposits and withdrawals are made at the discretion of each participating client. These amounts are reflected as restricted cash and client deposits in the Statement of Financial Position.

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Pledges receivable -

Pledges receivable approximate fair value. Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

Fixed assets -

Fixed assets in excess of \$1,000 are capitalized and stated at cost. Fixed assets are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally three to thirty-nine years. Building improvements are amortized over the remaining life of the building. The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation and amortization expense for the year ended September 30, 2014 totaled \$94,053.

Income taxes -

Calvary is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. Calvary is not a private foundation.

Uncertain tax positions -

For the year ended September 30, 2014, Calvary has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

The Federal Form 990, *Return of Organization Exempt from Income Tax*, is subject to examination by the Internal Revenue Service, generally for three years after it is filed.

Net asset classification -

The net assets are reported in two self-balancing groups as follows:

- Unrestricted net assets include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operation of Calvary and include both internally designated and undesignated resources.
- **Temporarily restricted net assets** include revenue and contributions subject to donorimposed stipulations that will be met by the actions of Calvary and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Change in Net Assets as net assets released from restrictions.

Contributed services and materials -

Contributed services and materials consist of donated goods, equipment, professional services, facilities and meals. Contributed services and materials are recorded at their fair market value as of the date of the gift.

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Contributions and grants -

Unrestricted and temporarily restricted contributions and grants are recorded as revenue in the year notification is received from the donor. Temporarily restricted contributions and grants are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Such funds in excess of expenses incurred are shown as temporarily restricted net assets in the accompanying financial statements.

Calvary receives funding under grants and contracts from the U.S. and D.C. Governments, and other grantors for direct and indirect program costs. This funding is subject to contractual restrictions, which must be met through incurring qualifying expenses for particular programs. Accordingly, such grants are considered exchange transactions and are recorded as unrestricted income to the extent that related expenses are incurred in compliance with the criteria stipulated in the grant agreements.

Grants receivable represents amounts due from funding organizations for reimbursable expenses incurred in accordance with the grant agreements. Grant funding received in advance of incurring the related expenses is recorded as a refundable advance.

Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Reclassification -

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation. These reclassifications had no effect on the previously reported changes in net assets.

# 2. LONG-TERM DEBT

In 2010, Calvary obtained a loan from United Bank up to \$1,000,000 to purchase land and a building in Washington, D.C. to house its programs. On April 6, 2012, Calvary refinanced the original loan with a construction loan of up to \$1,500,000, the proceeds of which were used to pay off the balance of the previous loan and to pay for additional renovations to the building. As of September 30, 2014, the outstanding principal on the loan was \$1,226,565.

#### 2. LONG-TERM DEBT (Continued)

In the first year of the loan, the loan bears interest at a variable rate equal to the greater of the 30day LIBOR plus 3 percent, or 5 percent. In the second through sixth year of the loan, the loan bears interest at a fixed annual rate equal to the greater of the midrange of the five-year swap equivalent of the 30-day LIBOR prevailing on the first anniversary of the loan plus 3 percent, or 5 percent. On April 29, 2013, the loan was amended so that the interest rate until the sixth anniversary will be at a fixed rate equal to the greater of the midrange of the five-year swap equivalent of the 30-day LIBOR prevailing on the first anniversary plus 3 percent, or 4.5 percent. In the seventh year of the loan through the loan's maturity, the note will bear interest at a fixed annual rate equal to the greater of the midrange of the five-year swap equivalent of the 30-day LIBOR prevailing on the sixth anniversary of the loan plus 3 percent, or 4.5 percent. As of September 30, 2014, the effective interest rate was 4.5%.

The loan requires payments of interest only in the first year of the loan. In the second through sixth year of the loan, the loan requires payments of principal and interest sufficient to amortize the loan over a 20-year period. In the seventh year of the loan through the loan's maturity, the loan requires payments of principal and interest, sufficient to amortize the loan over a 15-year period. The loan matures April 7, 2023 and contains certain prepayment penalties. The loan is secured by a first lien Deed of Trust on the property, an assignment of leases and rents on the property, and a security agreement on all personal property on the property.

The loan agreements contain various covenants, which among other things, place restrictions on Calvary's ability to incur additional indebtedness and require Calvary to maintain certain financial ratios. For the year ended September 30, 2014, Calvary was in compliance with all loan covenants.

Future minimal principal payments under this loan are as follows:

#### Year Ending September 30,

2015	\$ 61,028
2016	61,997
2017	63,010
2018	64,070
2019	65,178
2020 and Thereafter	911,282
	\$ <u>1,226,565</u>

For the year ended September 30, 2014, interest expense was \$59,775.

On May 7, 2012, Calvary entered into a loan and recoverable grant agreement (the Agreement) with Cornerstone, Inc., an unrelated not-for-profit organization. Under the Agreement, Calvary received a loan in the amount of \$50,000 and a grant for \$50,000, both of which were to provide funds solely for the use of improving the property purchased in December 2010.

The loan bears interest at 2 percent, and requires monthly payments of principal and interest over the life of the loan, which is being amortized over 9.5 years and matures November 30, 2021. The loan is secured by a second deed of Trust on the property, and is also subject to financial covenants. For the year ended September 30, 2014, Calvary was in compliance with all loan covenants.

#### NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2014

#### 2. LONG-TERM DEBT (Continued)

Future minimum principal payments under this loan are as follows:

#### Year Ending September 30,

2015 2016 2017 2018 2019 2020 and Thereafter	\$ 5,069 5,169 5,272 5,377 5,484 12,186
	\$ 38,557

For the year ended September 30, 2014, interest expense was \$822.

The Agreement contains additional operational provisions, a right of first refusal on a purchase of the property, and a default provision which states that in the event of default, Cornerstone, Inc. will have the right to require repayment in full of the grant, including interest thereon.

#### 3. GOVERNMENT GRANTS

Calvary receives grants from the Community Partnership for the Prevention of Homelessness, which are funded by the D.C. Government and the U.S. Department of Housing and Urban Development, to provide transitional housing and comprehensive case management services for 35 homeless women a year. The amount of revenue recognized by Calvary from these grants totaled \$829,432 for the year ended September 30, 2014. The outstanding receivables from these grants at September 30, 2014 totaled \$63,797.

#### 4. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following at September 30, 2014:

Program Support Time restricted	\$	50,323 <u>17,500</u>
	\$_	67,823

The following temporarily restricted net assets were released from donor restrictions by incurring expenses (or through the passage of time) which satisfied the restricted purposes specified by the donors:

Program Support	\$ 36,000
Calvary Transitional Housing	82,059
Loan Principal	200,000
Passage of Time	 17,500

335,559

#### 5. CONTRIBUTED SERVICES AND MATERIALS

During the year ended September 30, 2014, Calvary was the beneficiary of donated goods and services which allow Calvary to provide greater resources toward various programs.

To properly reflect total program expenses, the following donations have been included in revenue and expense for the year ended September 30, 2014.

Professional services	\$ 40,155
Goods and equipment	76,685
Volunteer services	7,268
Meals	 15,496
TOTAL CONTRIBUTED SERVICES AND MATERIALS	\$ 139,604

In addition, volunteers perform many of the day-to-day operating activities at Calvary. Management has determined the value of these donated services do not meet the criteria for recognition as contributed services and has not reflected the estimated value of these services in its Statement of Activities and Change in Net Assets. For the year ended September 30, 2014, the estimated value of these services was \$66,449.

# 6. RETIREMENT PLAN

Employees of Calvary are eligible to participate in a 403(b) tax-deferred annuity plan through which they can defer up to the legal limits allowed by the Internal Revenue Code. Calvary does not contribute to employee accounts.

#### 7. SUBSEQUENT EVENTS

In preparing these financial statements, Calvary has evaluated events and transactions for potential recognition or disclosure through January 14, 2015, the date the financial statements were issued.