CALVARY WOMEN'S SERVICES, INC.

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

SEPTEMBER 30, 2021

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Independent Auditor's Report

1730 Rhode Island Avenue, NW Suite 800 Washington, DC 20036 (202) 296-3306 Fax: (202) 296-0059

To the Board of Directors Calvary Women's Services, Inc. Washington, DC

We have audited the accompanying financial statements of Calvary Women's Services, Inc. (a nonprofit organization), which comprise the statement of financial position as of September 30, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Calvary Women's Services, Inc. Independent Auditor's Report Page Two

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Calvary Women's Services, Inc. as of September 30, 2021, and the change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

The financial statements of Calvary Women's Services, Inc., as of and for the year ended September 30, 2020, were audited by a predecessor auditor whose report dated February 8, 2021, express an unmodified opinion on those statements.

ym ≠ m Washington, DC

March 30, 2022

CALVARY WOMEN'S SERVICES, INC. STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2021

ASSETS

CURRENT ASSETS	
Cash and cash equivalents	\$ 2,066,143
Pledges receivable	105,709
Grants receivable	582,164
Prepaid expenses	40,487
Total Current Assets	2,794,503
OTHER ASSETS	
Investments	26,525
Property and equipment, net	2,737,951
Restricted cash and cash equivalents	10,685
Deposits	19,309
Total Other Assets	2,794,470
TOTAL ASSETS	\$ 5,588,973
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES	
Accounts payable	\$ 87,216
Accrued expenses	71,351
Client deposits	10,926
Loans payable, current portion	53,302
Total Current Liabilities	222,795
OTHER LIABILITIES	
Deferred rent	23,149
Loans payable, net of current portion	787,275
Total Other Liabilities	810,424
Total Liabilities	1,033,219
NET ASSETS	
Without donor restrictions	4,225,214
With donor restrictions	330,540
Total Net Assets	4,555,754
TOTAL LIABILITIES AND NET ASSETS	\$ 5,588,973

The accompanying notes are an integral part of these financial statements.

CALVARY WOMEN'S SERVICES, INC. STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE AND SUPPORT			
Grants and contributions	\$ 1,341,233	\$ 436,470	\$ 1,777,703
Federal and local government contracts	1,981,161	-	1,981,161
In-kind services contributions	57,068	-	57,068
In-kind goods contributions	83,217	-	83,217
Investment income, net	1,667	-	1,667
Other income	27,785	-	27,785
Net assets released from restrictions	334,214	(334,214)	
Total Revenue and Support	3,826,345	102,256	3,928,601
EXPENSES			
Program Services:			
Good Hope Transitional Housing	1,331,444	-	1,331,444
Sister Circle	102,205	-	102,205
Reach Up	1,256,968	-	1,256,968
Total Program Services	2,690,617		2,690,617
Support Services:			
Management and general	232,288	-	232,288
Fundraising	489,049	-	489,049
Total Support Services	721,337		721,337
Total Expenses	3,411,954	_	3,411,954
CHANGE IN NET ASSETS	414,391	102,256	516,647
NET ASSETS, beginning of year	3,810,823	228,284	4,039,107
NET ASSETS, end of year	\$ 4,225,214	\$ 330,540	\$ 4,555,754

CALVARY WOMEN'S SERVICES, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2021

		Program	n Services		Support Services			
	Good Hope			Total			Total	
	Transitional	Sister	Reach	Program	Management		Support	
	Housing	Circle	Up	Services	and General	Fundraising	Services	Total
Personnel Costs:								
Salaries	\$ 745,878	\$ 71,145	\$ 575,075	\$ 1,392,098	\$ 86,335	\$ 333,604	\$ 419,939	\$ 1,812,037
Payroll taxes	8,452	806	6,517	15,775	979	3,780	4,759	20,534
Employee benefits	114,404	10,912	88,206	213,522	13,243	51,169	64,412	277,934
Total Personnel Costs	868,734	82,863	669,798	1,621,395	100,557	388,553	489,110	2,110,505
Building maintenance	18,237	-	12,559	30,796	209	131	340	31,136
Client necessities	2,753	2,272	38,770	43,795	-	-	-	43,795
Depreciation	102,559	-	11,187	113,746	2,185	5,464	7,649	121,395
Equipment maintenance	47,114	-	42,895	90,009	1,560	2,970	4,530	94,539
Events	-	-	-	-	-	7,453	7,453	7,453
In-kind food and clothing	50,394	-	32,823	83,217	-	-	-	83,217
In-kind professional services	4,995	-	-	4,995	52,073	-	52,073	57,068
Insurance	15,981	-	15,611	31,592	945	856	1,801	33,393
Interest	24,140	-	23,580	47,720	505	1,292	1,797	49,517
Job training	2,981	-	10	2,991	-	-	-	2,991
Miscellaneous	410	-	400	810	7,771	117	7,888	8,698
Postage and delivery	21	-	21	42	169	20,503	20,672	20,714
Printing and copying	801	-	782	1,583	642	19,345	19,987	21,570
Professional services	101,537	17,070	72,048	190,655	55,236	39,739	94,975	285,630
Rent	-	-	233,628	233,628	-	-	-	233,628
Staff development	3,927	-	7,691	11,618	7,482	208	7,690	19,308
Supplies	46,507	-	27,831	74,338	2,290	569	2,859	77,197
Telephone	7,710	-	13,202	20,912	161	563	724	21,636
Utilities	29,690	-	52,665	82,355	471	1,206	1,677	84,032
Volunteer search	2,953		1,467	4,420	32	80	112	4,532
Total Expense	\$ 1,331,444	\$ 102,205	\$ 1,256,968	\$ 2,690,617	\$ 232,288	\$ 489,049	721,337	\$ 3,411,954

CALVARY WOMEN'S SERVICES, INC. STATEMENT OF CASH FLOWS YEAR ENDED SEPTEMBER 30, 2021

CASH FLOWS FROM OPERATING ACTIVITIES	
Change in net assets	\$ 516,647
Adjustments to reconcile changes in net assets to net cash	
Provided by operating activities:	
Donations of stock	(25,579)
Depreciation	121,395
Net appreciation in fair value of investments	370
(Increase) decrease in:	
Pledges receivable	76,621
Grants receivable	(236,008)
Prepaid expenses	(7,487)
Deposits	1,801
Increase (decrease) in:	
Accounts payable	35,390
Accrued expenses	15,851
Client deposits	(1,961)
Deferred rent	1,920
Net Cash Provided by Operating Activities	498,960
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchases of property and equipment	(68,889)
Net Cash Used for Investing Activities	(68,889)
CASH FLOWS FROM FINANCING ACTIVITIES	
Principal payments on loans payable	(50,351)
Net Cash Used for Financing Activities	(50,351)
NET CHANGE IN CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH	379,720
CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH, beginning of year	 1,697,108
CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH, end of year	\$ 2,076,828
SUPPLEMENTARY DISCLOSURE	
Cash paid for interest	\$ 49,517
Cash and cash equivalents	\$ 2,066,143
Restricted cash and cash equivalents	10,685
Cash and Cash Equivalents, and Restricted Cash and Cash Equivalents	\$ 2,076,828

NOTE A – ORGANIZATION AND NATURE OF ACTIVITIES

Organization

Calvary Women's Services, Inc. ("Calvary") was incorporated in September 1983, as a District of Columbia not-for-profit corporation, to provide short-term and long-term housing and support services for women who are homeless in Washington, D.C. The support services include personalized case management, life skills and education opportunities, job search and placement, and health and wellness services. Calvary is committed to providing these services in Wards 7 and 8 neighborhoods with the highest poverty rates in the District of Columbia.

Calvary's housing programs include:

- Good Hope Transitional Housing, which offers transitional housing and comprehensive services that empower women to end their homelessness. With support, women improve their health, maintain recovery from addiction, address histories of trauma, secure income, and move into permanent housing.
- Sister Circle is a permanent supportive housing program for women. Women have access to case management and other support services they need to ensure long-term stability in their housing. Sister Circle also provides a community of peer support.
- Reach Up offers transitional and short-term subsidized housing for women experiencing homelessness and with experiences of violence and trauma. Through case management and other support services, the housing program empowers women to achieve their goals for safe housing, good health, and financial independence.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

Calvary Women's Services, Inc. prepares its financial statements on the accrual method of accounting. Therefore, revenue and related assets are recognized when earned and expenses and related liabilities are recognized when the related obligations are incurred.

Financial Statement Presentation

Financial statement presentation follows Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 958: *Not-for-Profit Entities*. In accordance with the topic, Calvary Women's Services, Inc. is required to report information regarding its financial position and activities according to two classes of net assets. Accordingly, the net assets of Calvary Women's Services, Inc. and changes therein, are classified and reported as follows:

Net Assets without Donor Restrictions – Net assets not subject to donor-imposed restrictions or stipulations.

(continued)

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Financial Statement Presentation - continued

Net Assets with Donor Restrictions – Net assets subject to donor-imposed stipulations that may or will be met by either actions of Calvary Women's Services, Inc. and/or the passage of time, or that must be maintained in perpetuity by Calvary Women's Services, Inc.. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the statement of activities as net assets released from restrictions.

Cash and Cash Equivalents

For financial statement purposes, Calvary Women's Services, Inc. considers all money market accounts and highly liquid investments purchased with original maturities of three months or less to be cash equivalents.

Restricted Cash and Cash Equivalents

Calvary Women's Services, Inc. maintains a separate cash account for cash held on behalf of its clients. These funds are held exclusively for the clients' benefit and are not available to pay Calvary's expenses. Deposits and withdrawals are made at the discretion of each participating client. These amounts are reflected as restricted cash and client deposits in the statement of financial position.

<u>Investments</u>

Investments in equities are reported at fair value, which is based on observable quoted market prices. Interest income is recognized on an accrual basis. Dividends are recorded on the exdividend date. Net appreciation (depreciation) in fair value of investments includes the gains and losses on investments bought and sold as well as held during the year.

Pledges and Grants Receivable

Pledges receivable are stated at the amount management expects to collect from balances outstanding at year end. Grants receivable represents amounts due from funding organizations for reimbursable expenses incurred in accordance with the grant agreements. Annually, management determines if an allowance for doubtful accounts is necessary based upon a review of current receivables and historical collectability. Accounts deemed uncollectible are charged off based on specific circumstances of the parties involved. As of September 30, 2021, management has determined that all significant receivables are collectible within one year or less; therefore an allowance for doubtful accounts has not been established.

(continued)

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Property and Equipment

Property and equipment with a cost of \$1,000 or more and a useful life of greater than one year, are capitalized and stated at cost. Expenditures for ordinary maintenance and repair items are charged to operations as incurred. Depreciation is computed using the straight-line method calculated to depreciate the cost of the applicable assets over their estimated useful lives.

The following is the estimated useful lives of property and equipment:

Website	3 years
Furniture and Equipment	7 years
Leasehold improvements	5-39 years
Building	39 years

Revenue Recognition

Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. Calvary reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets, or if they are designated as support for future periods. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Calvary reports gifts of goods and equipment as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, Calvary reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Calvary receives funding under grants form the U.S. and D.C. Governments, and other grantors for direct and indirect program costs. This funding is subject to conditions, which must be met through incurring qualifying expenses for specific programs. Accordingly, such grants are considered conditional promises to give and are recorded as support without donor restrictions to the extent that related expenses are incurred in compliance with the criteria stipulated in the grant agreements. Calvary recognizes revenue when the conditions on which they depend are substantially met. Funding received in advance for services to be rendered with be treated as a refundable advance upon receipt of the funding. Calvary received conditional promises to give of \$2,174,549 as of September 30, 2021, which will be recognized once allowable expenses under the grant agreements are incurred.

(continued)

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

In-Kind Services and Goods Contributions

In-Kind services contributions are recognized as revenue if the services create or enhance non-financial assets or require specialized skills that would typically need to be purchased if not provided. These services are recorded at fair value of the services provided. Contributed goods represent the value of donated goods, equipment, facilities, and meals and are recorded as contributions at their estimated fair market value as of the date of the donation. In-kind goods contributions totaled \$83,217 for the year ended September 30, 2021. In-kind services contributions totaled \$67,274 for the year ended September 30, 2021.

Method Used for Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to one or more program or support function as management and general activities. Expenses of this nature are allocated on a reasonable basis that is consistently applied. Allocated expenses include rent and depreciation, which are allocated on a square footage basis, as well as salaries, employee benefits, payroll taxes, professional services, office expenses, information technology, interest, and insurance, which are allocated on the basis of time worked.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of revenue and expenses during the reporting periods and reported amounts of assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

NOTE C - INCOME TAXES

Calvary Women's Services, Inc. is recognized as exempt from federal income tax, except on unrelated business activities, under the provisions of Section 501(c)(3) of the Internal Revenue Code.

Calvary believes that it has appropriate support for any tax provisions taken, and as such, does not have any uncertain tax provisions that are material to the financial statements or that would have an effect on its tax-exempt status. There are no unrecognized tax benefits or liabilities that need to be recorded.

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NOTE C - INCOME TAXES - continued

Calvary's information returns are subject to examination by the Internal Revenue Service for a period of three years from the date they were filed, except under certain circumstances. Calvary's information returns for the years ended September 30, 2018 through 2020 are open for a tax examination by the Internal Revenue Service, although no request has been made as of the date of these financial statements.

NOTE D – AVAILABLE RESOURCES AND LIQUIDITY

Calvary's primary sources of revenue are grants and contributions and Federal and local government contracts. Calvary regularly monitors liquidity required to meet its operating needs and other contractual commitments. Calvary strives to maintain liquid financial assets sufficient to cover one year of general expenditures.

In addition to financial assets available to meet general expenditures over the next 12 months, Calvary operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures. Timing of revenue receipt also ensures the availability of necessary operational funds.

The following table reflects Calvary's financial assets as of September 30, 2021, reduced by amounts that are not available to meet general expenditures within one year because of contractual restrictions.

Cash and cash equivalents	\$ 2,066,143
Investments	26,525
Pledges receivable	105,709
Grants receivable	582,164
Total Financial Assets	2,780,541
Less: Net Assets with Donor Restrictions	(330,540)
Total Financial Assets Available to Meet Cash Needs	
for General Expenditures within One Year	\$ 2,450,001

NOTE E – INVESTMENTS AND FAIR VALUE MEASUREMENTS

FASB ASC Topic 820, *Fair Value Measurement*, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priorities to unobservable inputs (level 3 measurements).

(continued)

NOTE E – INVESTMENTS AND FAIR VALUE MEASUREMENTS - continued

The three levels of the fair value hierarchy are described as follows:

Level 1	Inputs are based on unadjusted quoted prices for identical assets traded in
	active markets that the organization has the ability to access.

Level 2 Inputs to the valuation methodology include a) quoted prices for similar assets or liabilities in active markets; b) quoted prices for identical or similar assets or liabilities in inactive markets; c) inputs other than quoted prices that are observable for the asset or liability; and d) inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specific (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The investments in equities are valued using level 1 inputs since they are based on observable market prices.

The preceding method described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although CWS' management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table presents Calvary's investments measured at fair value on a recurring basis as of September 30, 2021:

	I	Level 1	Lev	vel 2	Le	vel 3	Total
Equities	\$	26,525	\$	-	\$	-	\$ 26,525
Total	\$	26,525	\$	-	\$	-	\$ 26,525

(continued)

NOTE F – PROPERTY AND EQUIPMENT

Property and equipment consists of the following as of September 30, 2021:

Land	\$ 284,220
Building	676,154
Furniture and equipment	149,953
Leasehold improvements	2,408,072
Website	101,785
Total	3,620,184
Less accumulated depreciation	(882,233)
Property and Equipment, net	\$ 2,737,951

Depreciation expense for the year ended September 30, 2021 totaled \$121,395.

NOTE G – LOANS PAYABLE

On April 6, 2012, Calvary secured a mortgage loan with United Bank for \$1,500,000, with a fixed interest rate equal to the greater of the midrange of the five-year swap equivalent of the 30-day LIBOR plus 3 percent, or 4.5 percent. Beginning in the seventh year of the loan, or 2019, through the loan's maturity, the note will bear interest at a fixed annual rate equal to the greater of the midrange of the five-year swap equivalent of the 30-day LIBOR plus 3 percent, or 4.5 percent. As of September 30, 2021, the effective interest rate was 5.71%. On December 8, 2021, Calvary refinanced this mortgage loan with United Bank, for a more favorable interest rate of 3.85% and a new maturity date of December 8, 2031. Monthly interest and principal payments are \$8,322. The note is secured by a first lien Deed of Trust on the property, an assignment of leases and rents on the property, in addition to all owned assets. Calvary is required to maintain certain operating and reporting covenants. Required principal payments for the years ending September 30:

2022		\$ 53,302
2023		56,427
2024		59,735
Thereafter	_	671,113
	•	\$ 840,577

The mortgage balance as of September 30, 2021 is \$840,577, and mortgage interest expense for the year ended September 30, 2021 totaled \$49,517.

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NOTE H – LINE OF CREDIT

On January 7, 2020, Calvary signed an agreement establishing a line of credit with a bank in the amount of \$100,000. The interest rate on the line of credit is the prime rate plus 1% with a floor of 5.75%. The line of credit matures on January 7, 2022 and is secured by all of Calvary's assets, excluding restricted cash. On February 11, 2022, Calvary signed a renewal for this line of credit up to an amount of \$400,000. The amount outstanding on the line of credit at September 30, 2021 is \$0.

NOTE I – LEASES

Calvary has a five-year equipment operating lease that began in February 2017 and expires in February 2022. Monthly payouts under this lease are \$309.

On October 1, 2019, Calvary entered into a new operating lease agreement for program service expansion. The lease term is seven years, and which commenced October 1, 2019. Rent expense for the year ended September 30, 2021 totaled \$233,628, and will be escalated by an estimated 3.5% on October 1, 2022. The terms of the lease include a rent abatement of \$19,469 and a \$19,309 security deposit.

The following is a schedule of future minimum rental payments under these operating leases for the years ending September 30:

2022	\$	232,944
2023		239,894
2024		239,894
2025		239,894
2026		239,894
	\$	1,192,520

NOTE J – RETIREMENT PLAN

Employees of Calvary are eligible to participate in a 403(b) tax-deferred annuity plan through which they can defer up to the legal limits allowed by the Internal Revenue Code. Calvary does not contribute to employee accounts.

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NOTE K – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were restricted for the following purposes as of September 30, 2021:

Purpose restricted:	
Program support	\$ 1,000
Life skills training	15,968
Job training	21,952
Building repairs	64,120
Future programs	150,000
Total purpose restricted	253,040
Time restricted	77,500
Total	\$ 330,540

NOTE L – CONCENTRATION OF CREDIT RISK

Calvary maintains its cash and cash equivalents in bank accounts that, at times, may exceed federally insured limits. Calvary has not experienced any losses in such accounts and believes it is not exposed to any significant risk of loss on cash and cash equivalents.

NOTE M – SUBSEQUENT EVENTS

In preparing these financial statements, Calvary's management has evaluated events and transactions for potential recognition or disclosure through March 30, 2022, the date the financial statements were available to be issued. In December 2021, Calvary refinanced the mortgage loan with United Bank referenced in Note G. The refinancing agreement provided a more favorable interest rate, with the original rate being 5.71% changed to 3.85%. Furthermore, it extended the maturity date from July 8, 2023 to December 8, 2031. The line of credit reference in Note H was also renewed on February 11, 2022, at an increased amount. In February 2022, Calvary received a \$3.3 million, multi-year grant from the Office of Victim Services and Justice Grants for the Sister Rise program. There were no additional events or transactions that were discovered during the evaluation that required further recognition or disclosure.